

# Annual Report 2021

ACTIVITY AND  
FINANCIAL MANAGEMENT  
REPORT



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A photograph of a dirt road in a rural area. In the foreground, two women are walking away from the camera, each carrying a large black container on their head. They are wearing traditional clothing. The road is reddish-brown and stretches into the distance. On the left side of the road, there is dense green vegetation. On the right side, there is a water tower on a hill. The sky is blue with some clouds.

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*"APPROACHING PEOPLE"*

## PRESIDENT'S LETTER

Our story is born from a meeting, the paths of David and mine crossed. And what began in Kigoma as a journey of ideas, dynamism, sketches, projects, ended up becoming a shared passion and commitment to improve life in the most disadvantaged communities in Tanzania. And what better way than creating an NGO; this is how KARIBIA was established a year ago, in the midst of the COVID-19 pandemic, a situation that, thanks to our dedication, effort and involvement, has not prevented us from having joy and success, and although it has made it difficult to access resources, we do not cease in our efforts to carry out our mission.

The motto that KARIBIA pursues is to "be with" the most disadvantaged people of Kigoma in Tanzania, always supporting local initiatives whether they are Tanzanian organisations, NGOs and/or communities, who represent the interests of their population, who are the ones who really know their culture, their priorities and needs, and who are also responsible for the direct implementation of the activities.

They are the ones who decide what, why and how, in order to guarantee the relevance, efficiency, impact and sustainability of the projects.

We are committed to this mode of action because we consider it is essential to build the foundations of a society that manages and ensures its own development, growth and empowerment; and because it, allows also us to focus on various sectors as a way to contribute to achieve the goals of the Sustainable Development Goals (SDG) of the United Nations 2030 Agenda.

We have one year track record which we present in this report, our first report, a year dedicated to create an NGO, its strategy, to make ourselves known, to form alliances with local counterparts and other collaborators, to the identification and needs assessment, to search for funding, to volunteering, to the implementation on the field by starting a preschool whose sustainability is linked to the benefits of an organic honey business. The Learn N'Play Nursery School responds to the lack of public and free early childhood education alternatives for low-income families, because early childhood education before the age of 6 is extremely important to establish and optimize solid foundations in the learning process.

*"Education is the most powerful weapon you can find to change the world" said Nelson Mandela.*

Who was going to tell us a few months ago that we would have already started classes for 64 children from 3 to 6 years old in new classrooms. It has been a work of great dedication and perseverance, of great enthusiasm and happiness to see our goals achieved for improving the lives of the most vulnerable people, a fact that wouldn't have been possible without the generosity, connection and trust of our donors, collaborators and supporters. Because together we add and grow, and because there is no greater satisfaction than seeing how dreams, even if only little by little, come true...

*"A winner is a dreamer who never gives up," as Nelson Mandela also said.*

The results are there. They couldn't be more encouraging. We are happy and grateful for the support received during this our first year of life. Thanks! We move on 2022!

Nuria Marzo

KARIBIA, which in Swahili means 'to be close to', is an NGO born with the commitment to be with the most disadvantaged population of Kigoma in Tanzania, focused on supporting local initiatives to build the foundations of a society that manages its own transversal and sustainable development and, in short, responsible for its future.

Registered in Catalonia (Spain) on 13th November 2020 with the number 68420 and registered in Tanzania as an international NGO on 12th August 2021 with the number I-NGO/R/2099.

#### OUR TEAM

- **Nuria Marzo**  
CoFounder and President
- **David Egea**  
CoFounder, VicePresident  
and Treasurer
- **Adolfo Mora**  
Secretary

#### COUNTERPARTS

- **Learn N'Play**
- **Timuyetu FC**
- **KPCS**
- **Brothers of Charity**

#### COLLABORATORS

- **Team Le Aquile**
- **From Academy**
- **Lateral Thinking**
- **Fundació FC Barcelona**
- **Dela Comunicaci3n**
- **ASINPRE**

#### WHERE WE ARE

- **Kigoma (Tanzania)**

## MISION

To promote the sustainable development of the most disadvantaged communities in Kigoma, Tanzania, through the support in the implementation of cooperation projects.

## VISION

To be an organization recognized for the impact of our actions on the well-being and development of the communities we work with, as well as for our integrity and professionalism in the way we act.

## OBJETIVES

### 1. COMMUNITY DEVELOPMENT

To contribute to achieving the SDGs (Sustainable Development Goals) through interrelating and establishing connections between the different sectors and areas of action, in all their dimensions, as a perfect gear of impact, not only in achieving the established goals, but also the growth and empowerment of communities and their people, and consequently their Community Development. Also to seek this transversality through experience and local appeal as an opportunity for the integration of these sectors.

### 2. SUSTAINABILITY

To think about the sustainability is to think about means, mechanisms and strategies that guarantee that the positive results and impacts endure in a lasting and continuous way beyond the end of the financing, and that it will not affect the capacity for future development.

Ensure economic, social, environmental and institutional sustainability, as a challenge to contribute also to achieve the SDGs.

At KARIBIA is therefore clear to us that sustainability is a measure of success, since it is difficult for a development project to be successful if it is not sustainable.

Let's not forget the future!

## OUR VALUES

**INTEGRITY:** With ethics and transparency, effectiveness and efficiency, and responsibility in our actions.

**COMMITMENT:** With involvement and linkage so that the results and positive impacts last over time.

**CREATIVITY AND INNOVATION:** Generating new ideas as a tool of distinction.

**EQUITY:** Independence in economic, political, religious and opportunity terms.

**PARTICIPATION:** Promoting synergies and collaborations to achieve common goals and objectives while maximizing resources.

## OUR IMPACT

is achieved by mainly focusing our lines of action on the following sectors as a means to achieve the following goals of the SUSTAINABLE DEVELOPMENT GOALS (SDGs):



**FOOD SECURITY**  
as a purpose to ensure the correct levels of nutrition



**HEALTH**  
in order to maintain an adequate physical and psychological state



**EDUCATION**  
as a knowledge and learning tool for personal development



**ENTERPRISE**  
as a means to achieve economic growth

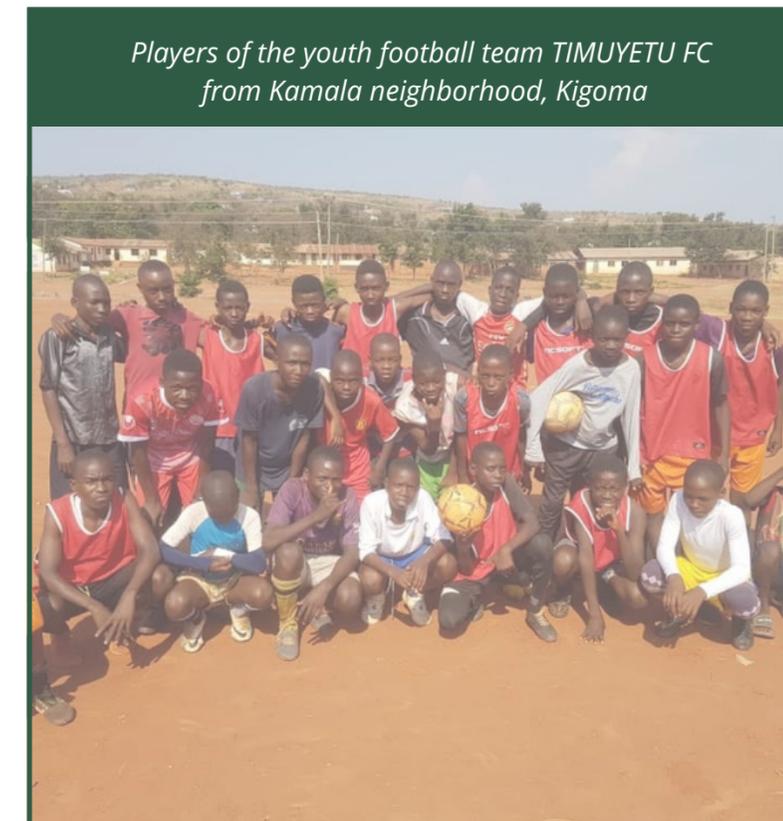
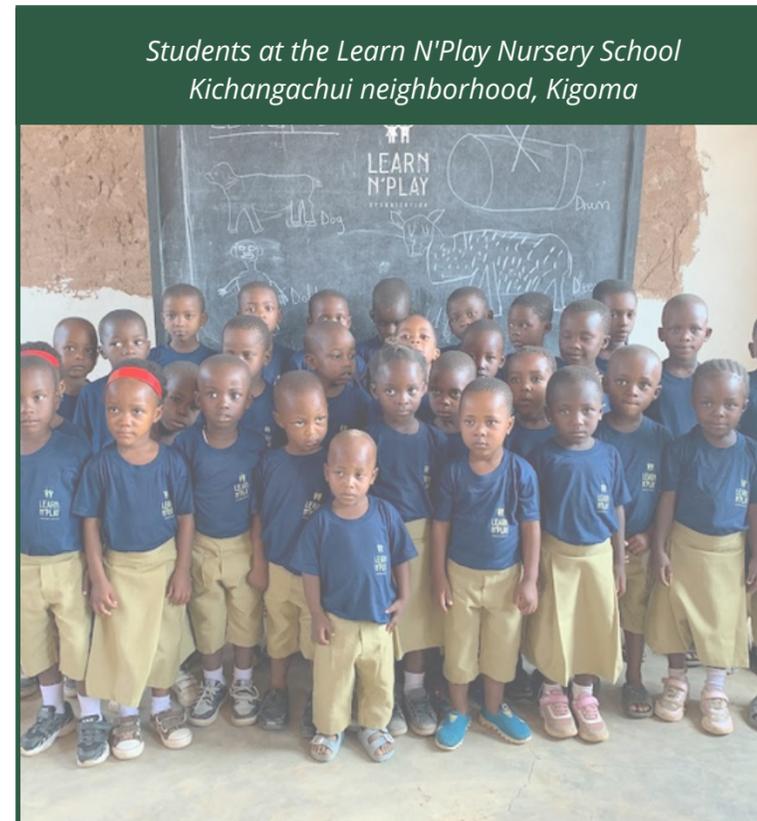
## OUR BENEFICIARIES

### LEARNN'PLAY PROJECT

- **DIRECT: 36**  
32 children from 3 to 6 years old  
4 personnel
- **INDIRECT: 6.963**  
184 children relatives  
6.779 (community of Kichangachui)

### TUYFA PROJECT

- **DIRECT: 35**  
30 children from 10 to 18 years old  
5 personnel
- **INDIRECT: 15.631**  
178 children relatives  
15.453 (Bangwe ward)



# Activity Report



CONSTRUCTION OF THE  
LEARNN'PLAY NURSERY SCHOOL  
*Kichangachui neighborhood, Kigoma*



## LN'P project (Learn & Play Nursery School)

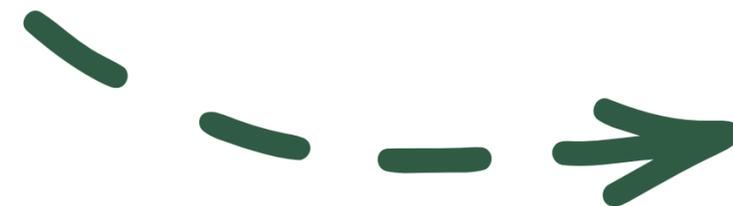
The preschool of our local partner, the current NGO LearnN'Play (formerly VCRO), has been operating since 2013 in an initiative to solve the lack of access to early childhood education for children from families without resources in the neighborhood of Ujiji in Kigoma (Tanzania). Until July 2021, they were rented in a small building with a single classroom with a maximum capacity for 30 children, and with an attached room where the material was cooked and stored. The facilities were in very poor condition, there was no running water, no toilets and the capacity was very limited, also being a place with no possibility of rehabilitating or expanding.

KARIBIA and LearnN'Play are working together to design a project for the construction of a new completely free school, with 3 classrooms, a kitchen, a storage room, toilets, a teacher's room, a dining room and a playground, and with access to water and electricity, with the objective of increasing the number of children who have access to education, to improve their learning, aptitudes and abilities, not only in the educational part but also in the playful and emotional part; and thus to avoid school dropout, lack of stimulation, poor quality of teaching, lack of nutrition; as well as to avoid that the children dedicate themselves to supporting domestic tasks or wandering the streets.

For this purpose, KARIBIA bought a piece of land in Kichangachui community of Ujiji, a few minutes' walk from the old school, where to build the Learn N'Play Nursery School.

### **The main activities of the project carried out throughout 2021 are next detailed:**

- Since January 2021, KARIBIA has once again launched the monthly provision of daily lunch for children at the school, a service that had been canceled due to the economic ravages occurred by the COVID-19 pandemic
- During these first months of the year 2021, educational, recreational and sports material were supplied
- Uniforms were provided to children who did not have
- In February 2021, improvement work was carried out on the existing facilities of the old school



# LEARNN'PLAY PROJECT

## JUNE

With the first financial resources obtained, on 7th June the construction of the first of the three classrooms of the school begins. The works last 17 days. Also during this month:

- The land is cleared and weeded with the participation of volunteers
- The installation for the water connection is left
- Fencing and gate are purchased and placed

## JULY

- To the initial construction of the classroom is added the interior batter and the cemented floor

## AUGUST

- Provisional latrines and stove are built
- Furniture for the first classroom is ordered from a local carpenter
- Kitchen, household and cleaning material is provided
- Required educational material is provided
- From 19th to 25th August the work to connect the water to the school is done
- New teacher hired
- On 27th August, the presentation of the new classroom is made to the families of the children
- On Monday 30th August, 32 children start at the new LearnN'Play Nursery School

## SEPTEMBER

- Registration for the new school "LearnN'Play Nursery School" is paid
- During the first week of operation of the new classroom, the request of dozens of families from Kichangachui who have been requesting to enroll their children is met and the urgent need to build a second classroom is clear
- We make a call for collaboration on social networks

## DECEMBER

Taking advantage of the school holiday break, the lateral construction of the infrastructure and future teachers' room are done, and the finishing works of the infrastructure built to date are carried out:

- Exterior plastering
- Interior and exterior painting
- Cemented access passage to the classrooms
- The electrical connection and installation is carried out for the school facilities
- Extension of the fence including the second plot and relocation of the entrance gate
- For the end-of-year party of the 11th December, recreational and sports material is provided
- The purchase of uniforms is completed for a total of 64 children who will attend the school from January 2022, when the new school year begins
- Throughout the building development, visits and follow-up and monitoring meetings are implemented

## NOVEMBER

- On 6th October, the second piece of plot is purchased, doubling the existing surface area, with the aim of improving the common spaces to facilitate the practice of leisure and recreational activities within the enclosure, as well as projecting a larger dining area according to the total capacity that the school is going to have and to add a multi-purpose warehouse on one side end
- School materials are provided for the second classroom

## OCTOBER

Thanks to the response of our supporters and donors, the funds are obtained for:

- The construction work of the second classroom begins on 1st October and ends on 19th October
- New LearnN'Play uniforms are ordered and supplied to the 32 children
- The furniture is ordered for the second classroom, which is for the youngest children between 3 and 4 years old



## THE SUSTAINABILITY, OF A COOPERATION PROJECT,

constitutes an essential criterion for assessing its quality. Our strategy focuses on those projects that introduce equitable changes and lastingly address the causes of possible structural vulnerability, for contributing to generate sustainable livelihood systems and, consequently, sustainable human development.

Thus, to ensure **the sustainability of the Learn N'Play school**, a commercial activity of organic honey is implemented, whose profits will cover the annual costs of maintenance, run operation, materials and supplies of the school.

We have advised and worked together with our counterpart, the NGO Learn N'Play (at the time called VCRO) in the preparation of the plan and feasibility analysis of the organic honey business.

The pure organic honey is bought from beekeepers in the communities of the region to later proceed to its processing and marketing. And in addition to giving economic viability to the school, we are also supporting local entrepreneurship and so, contributing to the empowerment and economic growth of the community.

In this way, we are collaborating in further strengthening the existence and establishment of beekeeping in Kigoma, and through it, we also contribute to impacting the following SDGs (in addition to the aforementioned SDGs 2, 3, 4, and 8) in order to achieve a better world:



To date, the profits obtained by the organic honey business are already covering the costs of:

- teachers' salaries
- support staff (cook and security)
- monthly supply of water and electricity

**LEARNN'PLAY PROJECT SUSTAINABILITY: HONEY**

## Timuyetu United Football Academy (TUYFA) project

The need to support, through sports, the development and personal projection of children and young people from families without resources in Kigoma and with talent for playing soccer, led to the identification of the project "Improving personal development and future prospects through football for children and youth of the Kamala neighborhood in Kigoma, Tanzania". TUYFA, a project that Samir and Sadali, two footballer brothers, launched in 2020, to provide their community with a grassroots football school and a stable team, in order to solve the lack of access to quality sports activities and detect and promote talent among the children of Kamala with the idea of combining social development and football.

Due to their situation in which they do not have their own resources, TUYFA made a request to KARIBIA, for collaboration as a counterpart, to carry out this project jointly, with the following main objectives:

1. Set up and equip the current facilities to be able to provide safe and quality training sessions and matches
2. Provide the necessary material and equipment to improve the learning and performance of the children and young people, and consequently their competitive capacity

### **Some of the activities carried out during the year thanks to the contributions of KARIBIA have been:**

- In June 2021, delivery of 4 hose rolls of 25m each to irrigate and maintain in optimal conditions the soccer field donated by the municipality
- In September 2021, delivery of a batch of shirts, pants and tracksuits donated by the FC Barcelona Foundation
- Financing the participation of the team manager and coach, Sadali, in two seminars on 'Sports Coaching to young people' that took place during the month of October 2021 in Kasulu (Kigoma)
- Purchase of a regulation soccer ball for training sessions and matches
- Provision of lunch and snacks to all children on some game days and for the team's 1st anniversary celebration
- Facilitate transportation for the team to go to matches, when required



## Kabanga Protectorate Center & School project

The KPCS (Kabanga Protectorate Center and School) is a public residential centre, located in the village of Kabanga in the district of Kasulu Town Council at Kigoma region in Tanzania, which currently houses 162 children and young people between the ages of 5 and 22 years old with various disabilities, and with albinism, in order to integrate them into the adjacent public school; and when they finish their primary studies, they leave the center to return to their homes and communities.

In the KPCS, there currently are 4 dormitory modules for children and young people, with a capacity of 30 beds per module, so there are only 120 beds for the 162 residents, so many of them have to share the bed. The Tanzanian government in July 2018 began the construction of a 5th dormitory module or new dormitory module to solve overcrowding; but it remained unfinished due to lack of public funds and now also due to the economic crisis caused by COVID-19, they do not see prospects for possible external support.

These facilities and equipment of the KPCS, besides being overcrowded, are in a deplorable state, without meeting the minimum requirements of habitability, nor are they adapted to the special needs of the residents to ensure their well-being, comfort, hygiene, safety, and in short, their quality of life and integration that allows them to achieve optimal emotional and personal development.

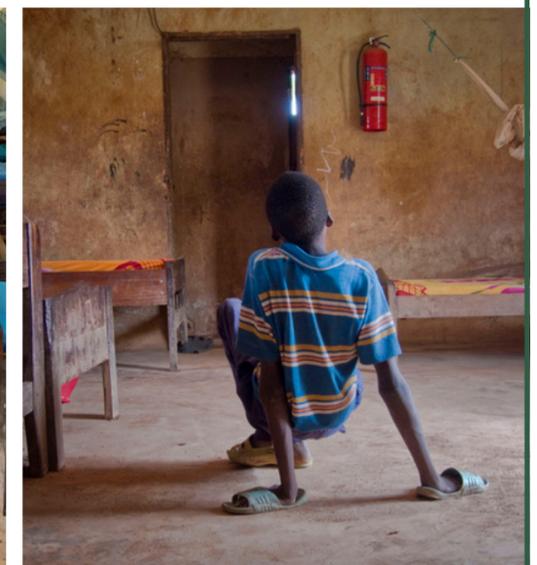
Given these deficiencies, the KPCS requested support from KARIBIA, to improve the conditions of isolation, exclusion and poverty in which they live; situation that makes them especially vulnerable and also faced with a society that ignores them; and thus be able to benefit them to have a dignified, healthy, safe and integrated life.

For all these reasons, we join the effort and commit ourselves to looking for funds to improve the quality of life of these children and youngsters.

One of the priorities of the KPCS is the completion and complete equipment of the new dormitory module that is unfinished with capacity for 80 children and young residents.

During the year 2021, KARIBIA has made 3 visits to the center to attend meetings with those responsible and to analyze again the situation and evolution of the KPCS facilities. We have had to completely reformulate the project and its budget, thus adding the finishing of the new dormitory module that includes: electrical and water installation, bathrooms, windows, doors, paint and floor.

**Currently, this project is seeking funding.**



**KPCS PROJECT**



## KARIBIA HAS COMMITTED TO **VOLUNTEERING** AND HAS COUNTED ON

a field program for the participation of volunteers, both individually and in groups, based on local understanding and respect, and seeking that positive impact which lasts over time.

A total of **19** people have selflessly provided their time, knowledge and skills to support both the current projects underway and the activities of other local organizations and institutions with which KARIBIA collaborates through its volunteer program.

Thus, in the period **from May to July 2021**, the volunteers have carried out tasks of:

- didactic and recreational support, craft, music and dance workshops, reinforcement in English and chess classes, and attending the lunch service at the LearnN'Play school
- didactic and playful support in the school for children with mental disabilities of the local NGO Ray of Love, with which we collaborate in the volunteer program
- land clearing for new LearnN'Play school
- visit and accompaniment in the football training sessions and matches of the Timuyetu FC team
- support in the orchard and gardening of the KARIBIA headquarters

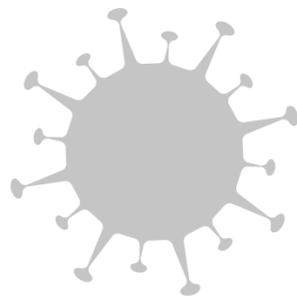
The profiles of the volunteers who stayed **from September to October 2021**, enabled to carry out a wide variety of activities focused mainly on serving and supporting our counterpart Brothers of Charity at the Bangwe Shelter Center Home for children with intellectual disabilities, with whom KARIBIA maintains a close relationship and collaboration through our volunteering.

These are some of the most highlighted activities that were carried out:

- Medical check-up of each of the children and preparation of a personal record
- Workshops for children, families and workers on health education, hygiene and healthy habits, on COVID-19 and on first-aid kit and small cures
- Group and individual recreational and sports activities, handicrafts, as well as specific work and activities aimed at helping the children to develop their potential and mitigate the effects of their disability
- Physiotherapy days for those who required specialized care to improve their motor skills
- Accompaniment to the hospital for the children who required eye check-ups
- Outings and excursions around Kigoma
- Attendance and support in the football matches
- Group celebrations and parties

During this period, activities were also carried out at the LearnN'Play school, where the volunteers had the opportunity to help María, the new teacher, in reviewing homework, in doing crafts, in the organization of games and sports activities, and in supporting the dining service. And once the second classroom was finished, they also cleaned it, as well as some painting work.

**VOLUNTEERING**



AND IN COLLABORATION WITH the local health authorities, we have had the participation of:

- 2 microbiologists in June 2021 visited the laboratories of Kigoma Regional Hospital, Kasulu District Hospital, Rusesa Health Centre and Shimbo Dispensary, to learn about the local context and operation of laboratory diagnostic techniques, as well as to exchange work and mutual experiences, and from there to identify, together, areas to be strengthened, needs and priorities.

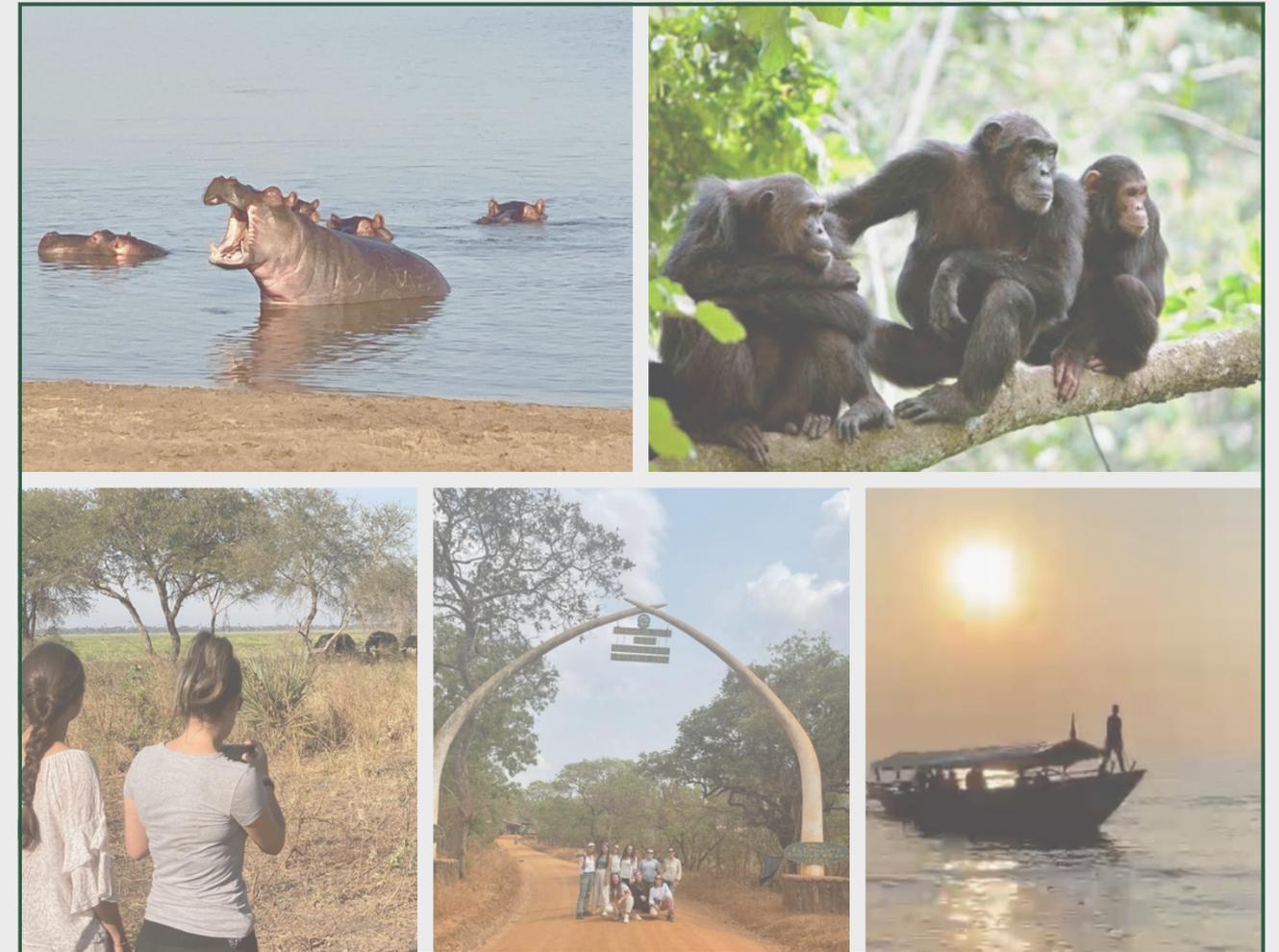


- And in September 2021, other 2 microbiologists and 1 pharmacist were with us to initiate a pilot study in the laboratory of the Regional Hospital of Kigoma, to assess the possible false negatives in the rapid diagnostic tests for malaria and subsequently, to evidence the possible casuistry and to evaluate the diagnostic performance of the rapid malaria test.

# RESPONSABLE TOURISM

TANZANIA

WITHIN OUR STRATEGY TO PROMOTE THE responsible tourism as an objective of local development that contributes to generate both employment and an effective impact of strengthening and empowering local communities in the Kigoma region with resources scarcity and far from the country's tourist routes; some of the volunteers and visitors who came, they didn't want to miss the opportunity to go to some of the wonderful natural areas in Kigoma region and surroundings. This represents a great opportunity in some rural areas, where there are no other alternatives for economic activity, minimizing the effect on the environment and local culture.



**VOLUNTEERING**

DURING THIS OUR FIRST YEAR, AND FAITHFULS TO OUR PRINCIPLES OF **COLLABORATING** WITH local organizations that are already carrying out or intend to carry out development and cooperation programs in the area, we have had several contacts in order to exchange ideas, share experiences and analyze possible collaborations in the field. Some of these most significant partnerships are detailed below:

## DUHAMABI

Between October and November 2021 we had several meetings with DUHAMABI (Dumisha Haki Ya Mama Na Binti), a local NGO registered since 2017 and led by women, whose program aims to provide professional training in sewing techniques for adolescent girls and young women in situations of vulnerability.

We are currently in the process of analyzing and formulating the project to contribute to improve the economic independence and personal autonomy of adolescents and young women at risk of social exclusion in the Kigoma-Ujiji Municipal district.



## DEEPNET

DEEPNET (Dialogue, Emphatic Engagement and Peacebuilding Network), is an NGO registered in 2021 in Tanzania to implement projects and activities focused on addressing social issues from capacity building and awareness building, skills enhancement, knowledge sharing programs and social inclusion and regeneration of the community.

During the months of September to November 2021, we have had several meetings with their managers and we are currently in the phase of assessing needs and diagnosing the situation, the relevance and the sustainability of a pilot project to improve the quality of life of retired people in the city of Kigoma.



## TADERO

TADERO (Lake Tanganyica Development and Relief Organization), is a Tanzanian NGO which has been operating in Kigoma region since 1999 with the mission to work with the most disadvantaged populations to bring adequate development and empowerment, and to provide assistance to people and communities affected or devastated by extreme poverty and disasters, in hard-to-reach areas, including host communities in Kigoma affected by the large influx of refugees from neighbouring countries.

With them, from August to October 2021, we have worked together for the project identification and formulation of the concept notes of 2 projects, for which we are also collaborating in the search for donors and calls for proposals:

1. Response to the COVID-19 pandemic and awareness campaign in Kigoma, Tanzania
2. Assistance to the most vulnerable children in the refugee host area of Kigoma, Tanzania.



## OTHER ACTIVITIES CARRIED OUT ON THE FIELD BY KARIBIA

has been to make the organization known to local institutions and authorities, in order to create synergies and opportunities with organizations and people who have similar aspirations to ours and offer us for any collaboration related to the sustainable development of the communities in the area.

### ACTIVITIES

- On 16 June 2021 we participated in the celebration of the International Day of the African Child, and KARIBIA collaborated with 100kg of corn flour to cook the "Ugali" that was going to be served.
- On September 2021 we started a new collaboration with Brothers of Charity\_Kigoma to provide volunteers in their centre Bangwe Shelter Home Center for children with intellectual disabilities.
- On 5 October 2021 we attended the quarterly meeting of all NGOs operating in Kigoma-Ujiji Municipal district.

### MEETINGS

- Throughout 2021, meetings have been held with local authorities, institutions and NGOs in order to establish possible strategic alliances that have an impact on the development of the territory and cover the main needs identified locally.
- Project monitoring and evaluation work has been done with our counterparts, establishing a schedule of review meetings, sharing and assessment of the development of the activities that have been carried out.

### PROJECT IDENTIFICATIONS

- Diagnostic situation and needs assessments of local initiatives, to identify new project proposals. Once the viability and relevance of the projects reviewed were confirmed; their project formulation and budget are carried out, and the visibility on networks is done.
- On August 2021 we visited Kalemie in the Democratic Republic of the Congo (DRC), a country which shares the Lake Tanganyika with Tanzania, to expand our knowledge of the realities, people and communities that coexist among this immense lake.

01



May: 155

**December: 240**

02



May: 380

**December: 718**

03



May: 293

**December: 388**

04



May: 226

**December: 637**

05



May: 125

**December: 170**

# Networking

Since January 2021, the launch of our WEB page and our presence on the different social platforms (Instagram, Facebook, YouTube and LinkedIn) have been KARIBIA's great window to the world.

All the work and networking effort that being active on social networks has meant (constant creation of content to build our storytelling in the form of web content, videos, documentaries, photographs, 'lives', articles, marketing emails, etc.) has been intended:

- direct and retain the maximum number of people possible towards our information channels
- give visibility to our mission, social cause, projects, beneficiaries and impact
- inform, raise awareness and position ourselves as an NGO in society, in order to be a reference organization for the benefit of the most disadvantaged communities where we operate
- be a transparency tool to show the work we do every day and the results achieved, and as well as to show where the funds raised are used

THE GOAL OF REACHING THOSE WHO CAN HELP US, COLLABORATE, guide, advise, and do it with the right message, has led us to find ourselves in an incessant search for information.

Organize meetings, gatherings, or Skypes, Zooms, Video calls,..., to:

- Reach those companies that through their policies of CSR (corporate social responsibility) support international cooperation projects
- Search for fundraising platforms to position and to create solidarity challenges based on crowdfunding
- Access to the network of institutions, organizations and foundations that offer calls to apply for development international cooperation projects
- Promotion of our volunteer program and present it through specialized platforms

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### Some of the sponsorships and collaborations that have been achieved are:

**Team Le Aquile:** Italian motorcycle club in Moto Guzzi Fast Endurance that is supporting us with advertising and diffusion with promotional stands during the motorcycle races

**From Academy:** coordinates and connects, as a multicultural diffusion project, three different realities Team Le Aquile, the production company Leonida Production and KARIBIA

**LateralThinking:** marketing and publicity agency that have supported us in the preparation and vectorization of our Logo

**Fundació FC Barcelona,** has donated textile equipment for the football project TIMUYETU FC

**Dela Comunicación:** company dedicated to gadget and promotional textiles that have made us and donated our corporate t-shirts

**ASINPRE:** alternative trade union of education professionals that supports us by giving us visibility through its web side and networks

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### Call for proposals 2021

During the year 2021, we have applied for various calls for proposals; but unfortunately, the resolutions of the calls submitted have been negative due to the suspension or reduction of the budgetary resources available for International Cooperation and Development, as a result of the crisis caused by the COVID-19 pandemic, for which they have had to increase and prioritize their budget for the National Social Action area. KARIBIA, born in times of COVID-19, does not cease in the effort to seek calls and apply, in order to obtain the necessary resources to carry out its mission.

WITH THE PARTICIPATION OF FRIENDS AND SYMPATHISERS in contributing to the visibility of KARIBIA, we have had access to different dissemination channels, and have been able to carry out the promotional and fundraising events that are detailed below:



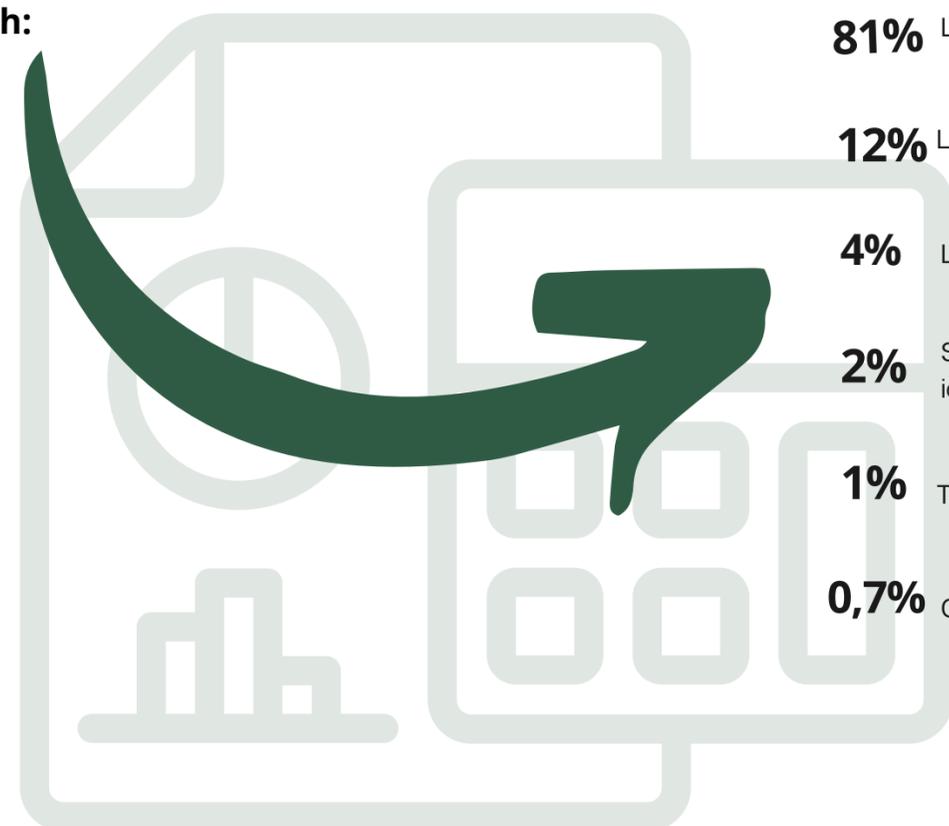
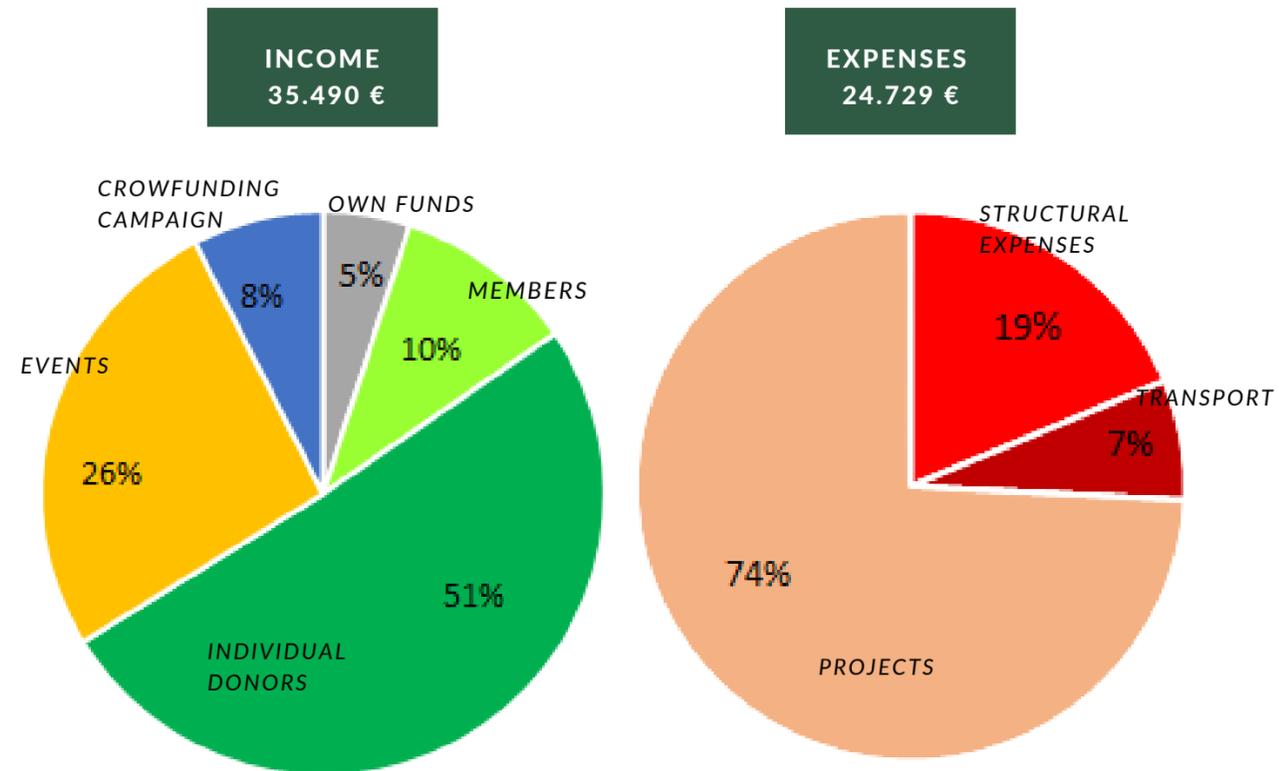
- On 5th May 2021, KARIBIA was present in the morning program of the journalist Gemma Nierga, 'El Cafè d'idees' of RTVE 2 (on the Catalan circuit), being a great opportunity to introduce ourselves and make ourselves known.
- The "DANCING FOR KARIBIA" event was held on 26th September 2021 in the Basque Country Region and was attended by 42 people. All the money raised was used entirely for the construction of the second classroom of the Learn N'Play Nursery School.
- From May to October 2021, the Italian motorcycle Team LeAquila participated in the races of the Moto Guzi Endurance European Cup 2021, where KARIBIA was disseminated and made visible in Italy, and at the same time funds were raised for the projects.
- In September 2021, the communication manager of the Team LeAquila came to visit us in Kigoma from Italy.
- Together with our friends from the Team LeAquila, a solidarity lunch was organized in Bergamo (Italy) on 20th November 2021 to raise money for KARIBIA projects.
- Taking advantage of #GIVINGTUESDAY2021, KARIBIA launched a challenge through @Migranodearena platform to raise the necessary funds for the construction of the third classroom of the Learn N'Play Nursery School. 82 donors joined our initiative achieving 100% of the challenge, and thanks to this we will be able to materialize the said construction during 2022.

# Financial Management Report



# WE FINISHED THIS FIRST YEAR OF LIFE OF KARIBIA AND:

- The 51% of all funds raised came from **individual donors**; highlighting that of these, the 35% have been donor repeaters, which shows a great loyalty of our donors
- 2 important **events** were organised, which together with a dinner and several birthdays, have achieved the 27% of the total collection
- We have gained 12 **members** who contribute a fixed individualised monthly fee, representing 10% of the income.
- As surplus from 2020 of the total of €10.000 of the **own funds** of KARIBIA's initial assets, €1.770 (5%) entered in January 2021, which has been spent practically on transport (€1.742).
- On the occasion of the #GIVINGTUESDAY2021 on 30th November 2021, one **crowdfunding campaign** was launched through @Migranodearena platform in which €2,663 (8%) was raised in December 2021, the rest of the collection enters in January 2022.
- The **surplus from the 2021 Financial year** amounting to €10.760,48, which was practically obtained in December 2021 thanks to the income during the event in Italy from the Team LeAquila and during the Migranodearena crowdfunding campaign. This surplus will be used in 2022 to continue the construction of the Learn N'Play Nursery School project and to start financing other projects.
- The **structural expenses** correspond to field logistics costs, local salaries, rental of the KARIBIA headquarters in Kigoma and its supplies, NGO bureaucracy, and bank charges.
- The **74% of the total expenses has been for projects, of which:**



The economic uncertainty generated by the COVID-19 crisis makes it more necessary than ever to maintain economic collaboration from partners and donors to generate solid economic foundations on which to work and professionalize the projects to be executed.

We would like to highlight and thank the support and effort of each and every one of the people involved with KARIBIA, without whom these results wouldn't have been possible, and especially at this time when we are immersed in a deep and uncertain global crisis due to COVID-19.

As a company, you can carry out your CSR (corporate social responsibility) policies by participating with KARIBIA in making an impact that contributes to positive and sustainable changes for the benefit of the most impoverished communities in Africa.

 Linking you to a fixed project

 Donating a product

 Incorporating a solidarity product to your catalog

 Making a punctual contribution to one of our projects

## MEMBER

Providing a free monthly fee to contribute to the projects and structural expenses of KARIBIA that allows us to continue operating.



You want to participate with us on the field or at headquarters level, selflessly lending your time, your knowledge and your skills, to support our mission. Contributing to the projects that we carry out together with our local partners! Supporting its operation! Collaborating on its activities! Accompanying its beneficiaries!

We look forward to seeing you!

## VOLUNTEER

## COMPANY

## DISSEMINATION

Social networks are undoubtedly an excellent channel to build storytelling, interact with our followers and donors, and to achieve results for the benefit of the most disadvantaged communities in Kigoma (Tanzania.)

 Comment, Share, Spread!

## IN YOUR WAY



If you have any initiative in mind, some of your own ideas, for organising events such as dinners, parties, birthdays, tournaments, solidarity challenges... or whatever you propose whose purpose is that the profits obtained are destined to KARIBIA projects, we would love to meet you!

Imagination is very important so that a solidarity challenge to reach more people and raise more funds in a Crowdfunding action.

## WAYS TO COLLABORATE



## ACKNOWLEDGEMENTS



[WWW.KARIBIA.ORG](http://WWW.KARIBIA.ORG)



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KARIBIA Association is registered under number 68420 of section 1a of the Barcelona demarcation of the Register of Associations of the Generalitat de Catalunya (Spain); and registered in Tanzania as an international NGO with the number I-NGO/R/2099. CIF G02932499 BARCELONA (SPAIN)